

North America Field Sales Territory Map

June 2026

**Stephen Litton**
Director of Sales, US - West
stephen.litton@vivotek.com

**Angelo Tebano**
Director of Sales, US - East
atebano@marchnetworks.com

**Therran Taylor**
AR, KS, LA, MO, OK
therran.taylor@vivotek.com

**Rodney Gray**
IL, IN, KY, MI, OH
rgray@marchnetworks.com

**Adam McFetridge**
AR, KS, LA, MO, OK, CO
amcfetridge@marchnetworks.com

**Eric LaValley**
IL, IN, KY, MI, OH
eric.lavalley@vivotek.com

**Todd Skalsky**
AZ, NM, UT, CO
todd.skalsky@vivotek.com

**Jeff Hanna**
DC, DE, MD, NJ, PA, VA, WV
jhanna@marchnetworks.com

**Bailey Smith**
CA, HI, NV
bsmith@marchnetworks.com

**Piero Gioia**
DC, DE, MD, NJ, PA, VA, WV, NY
piero.gioia@vivotek.com

**Malcolm D'Costa**
CA, HI, NV
malcolm.dcosta@vivotek.com

**Mark Kleinhenz**
CT, MA, ME, NH, RI, VT, NY
makleinhenz@marchnetworks.com

**Aaron Reyna**
TX
aaron.reyna@vivotek.com

**Michael Demarco**
CT, MA, ME, NH, RI, VT
michael.demarco@vivotek.com

**Dennis Eversole**
AK, OR, ID, WA
dennis.eversole@vivotek.com

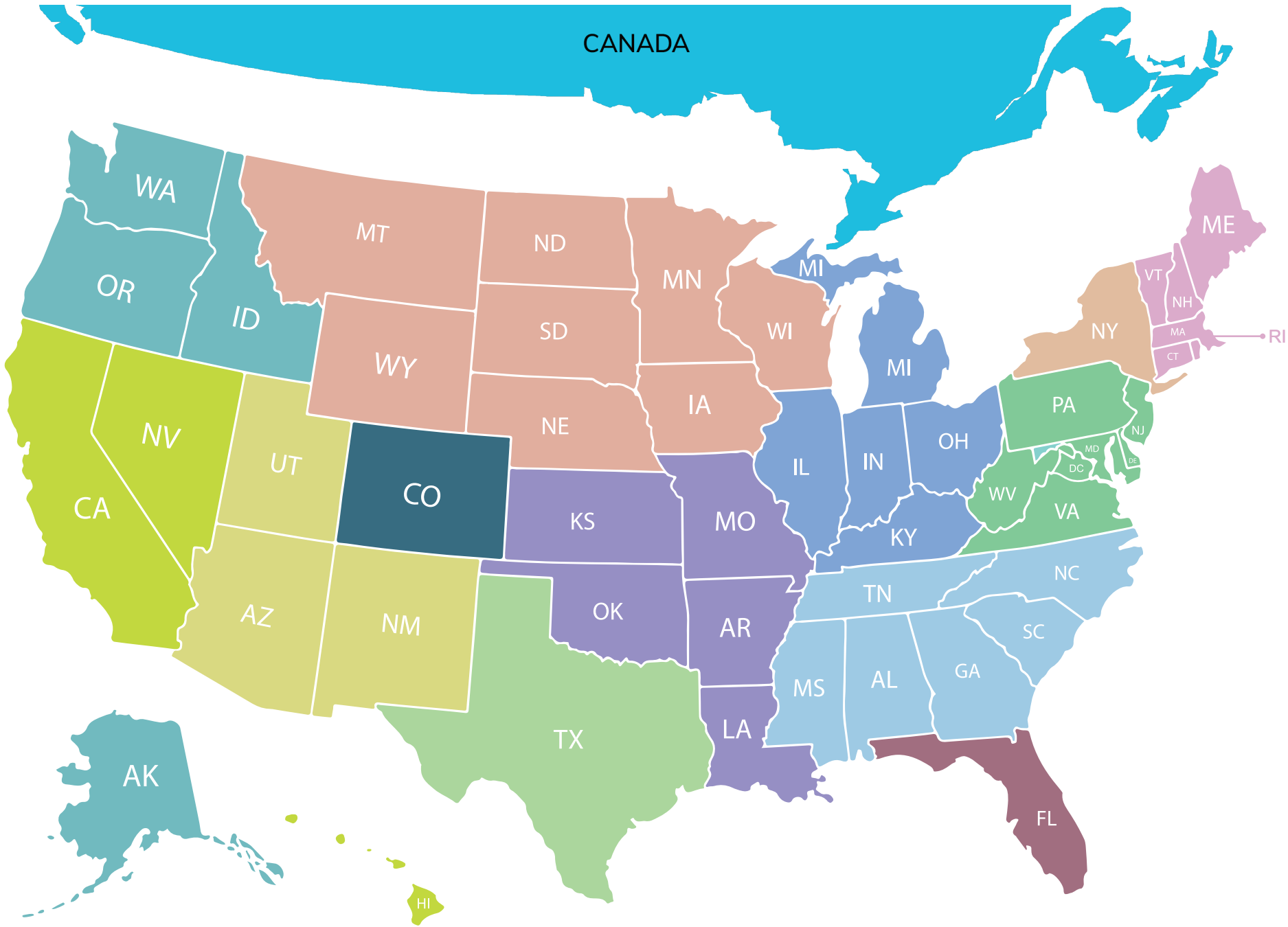
**Bruce Barlow**
NC, AL, GA, MS, SC, TN
bruce.barlow@vivotek.com

**Jim Pralle**
IA, MN, ND, SD, WI, NE, MT, WY
jpralle@marchnetworks.com

**Mark Bolton**
NC, AL, GA, MS, SC, TN, FL
mbolton@marchnetworks.com

**Goran Amin**
Canada
goran.amin@vivotek.com

**Terry Simons**
FL
terry.simons@vivotek.com



Distribution Sales
Keisha Coors
keisha.coors@vivotek.com

Joey Joy
jjoy@marchnetworks.com

Support Contacts
Sales - salesusa@vivotek.com
Orders - orders@vivotek.com / orders@marchnetworks.com
RMA - rma.vu@vivotek.com
Technical - technicalusa@vivotek.com
Sales - sales@marchnetworks.com
Tech support - techsupport@marchnetworks.com
RMA - partners.marchnetworks.com/support/warranty-repairs/

North America Sales Engineering Team



Ken Kreterfield (March Networks)
Director, Sales Engineering
kkreterfield@marchnetworks.com

Sales Engineering

Jason Manthei (March Networks)
Manager, NAM Sales Engineering
jmanthei@marchnetworks.com

Dave Bryant
AZ, UT, NM, CO, ID, OR, WA
dbryant@marchnetworks.com

Brandon Henry
MT, WY, ND, SD, NE, MN, IA, WI, IL, IN, KY, MI, OH
bhenry@marchnetworks.com

Chris Albright
WI, MN, ND, SD, MT, WY, NE, IA, MO, KS, OK, AR, LA, TX
calbright@marchnetworks.com

Daniel Hakim
CA, NV, AK, HI
dhakim@marchnetworks.com

OPEN
WV, DC, MD, DE, VA, PA, NC, ME, VT, NH, MA, CT, RI, NY, NJ

Terry Browning
MS, SC, TN, AL, GA, FL
tbrowning@marchnetworks.com

Anthony Votary
Canada
Avotary@marchnetworks.com

Matt Ulrich
US: OR, WA, ID, CA, NV, HI, GU, AZ, CO, NM, UT
Canada: AB, BC, MB, SK
Sr. Sales Engineer, US West/Canada West
matt.ulrich@vivotek.com

Manuel Pecino
US: AK, MT, ND, NE, SD, WY, WI, IL, IA, MN, AR, KS, OK, MO, LA, MS, TX, Canada: NB, NL, NS, ON, PE, QC
Sales Engineer, US Central/Canada East
manuel.pecino@vivotek.com

Duane Djie
US: PA, KY, OH, IN, MI, MA, RI, NH, ME, VT, CT, NY, NJ, DE, MD, DC, VA, WV, GA, AL, TN, NC, SC, FL, PR
Sales Engineer, US East
duane.djie@vivotek.com

Sales Application Engineering

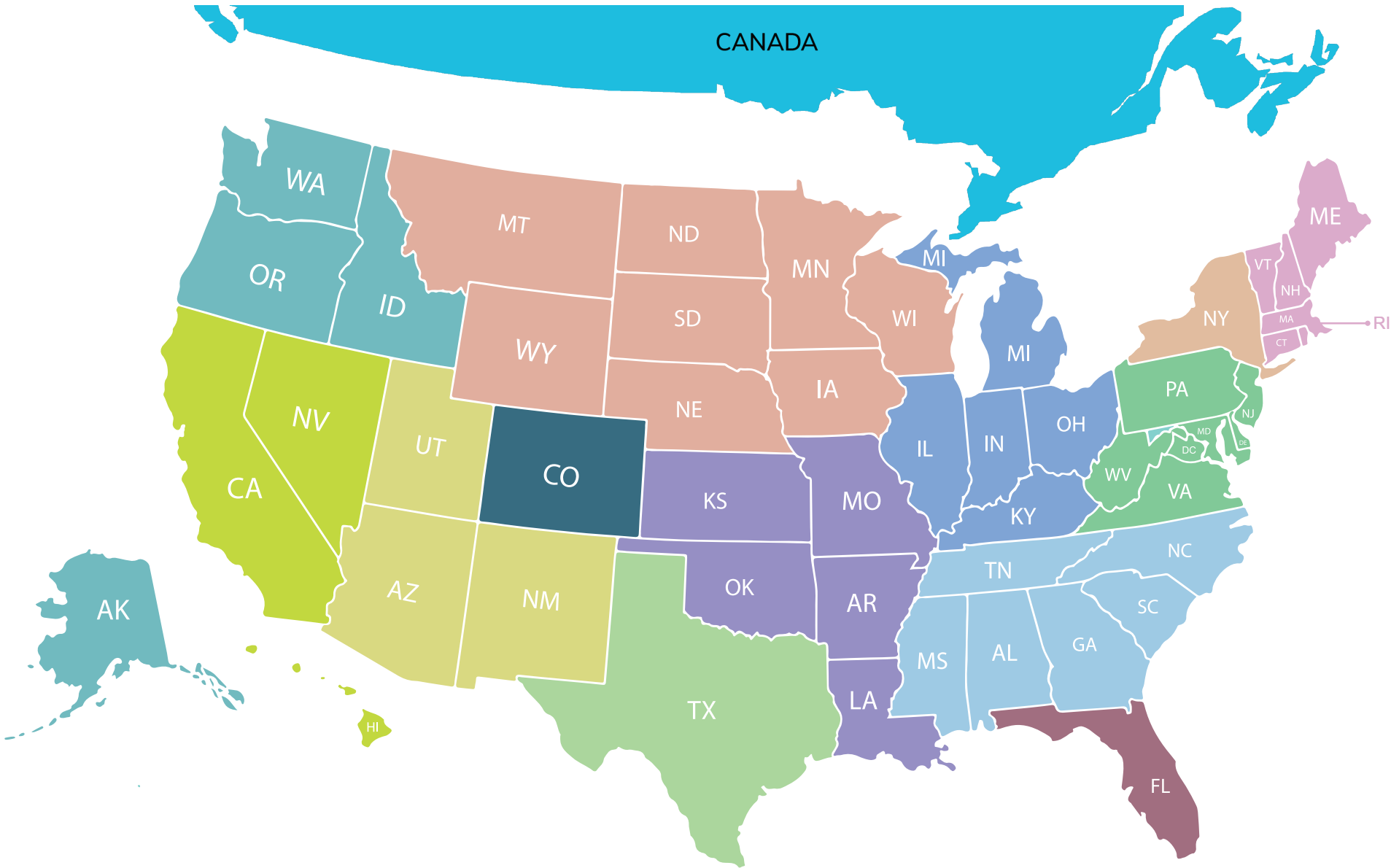
Jason Manthei
Manager, NAM Sales Engineering
jmanthei@marchnetworks.com

Jason Aderman
Sales Application Engineer
jaderman@marchnetworks.com

Brad Liu (VIVOTEK)
Manager, Technical Enablement
bradliu@vivotek.com

Cory Rhoades
Application Engineer
crhoades@marchnetworks.com

Ryan Chiu
Sales Engineer, Transportation & Key Accounts NA
ryan.chiu@vivotek.com



North America Enterprise Retail Team



**North America Sales Leader,
Restaurant & Retail Team**

Michael Gruber
mgruber@marchnetworks.com

Della Anderson
USA West – AK, WA, OR, ID, MT,
WY, CA, NV, UT, CO, AZ, NM, HI
danderson@marchnetworks.com

Michael Kleinhenz
USA East – ME, VT, NH, MA, RI, CT,
NY, PA, NJ, DE, MD, WV, VA
mkleinhenz@marchnetworks.com

Ken Kurz
Canada
kkurz@marchnetworks.com

Bill Anderson
USA Central – IL, IN, MI, OH, KY
USA Midwest - SD, ND, MN, WI, IA,
NE, KS MO
banderson@marchnetworks.com

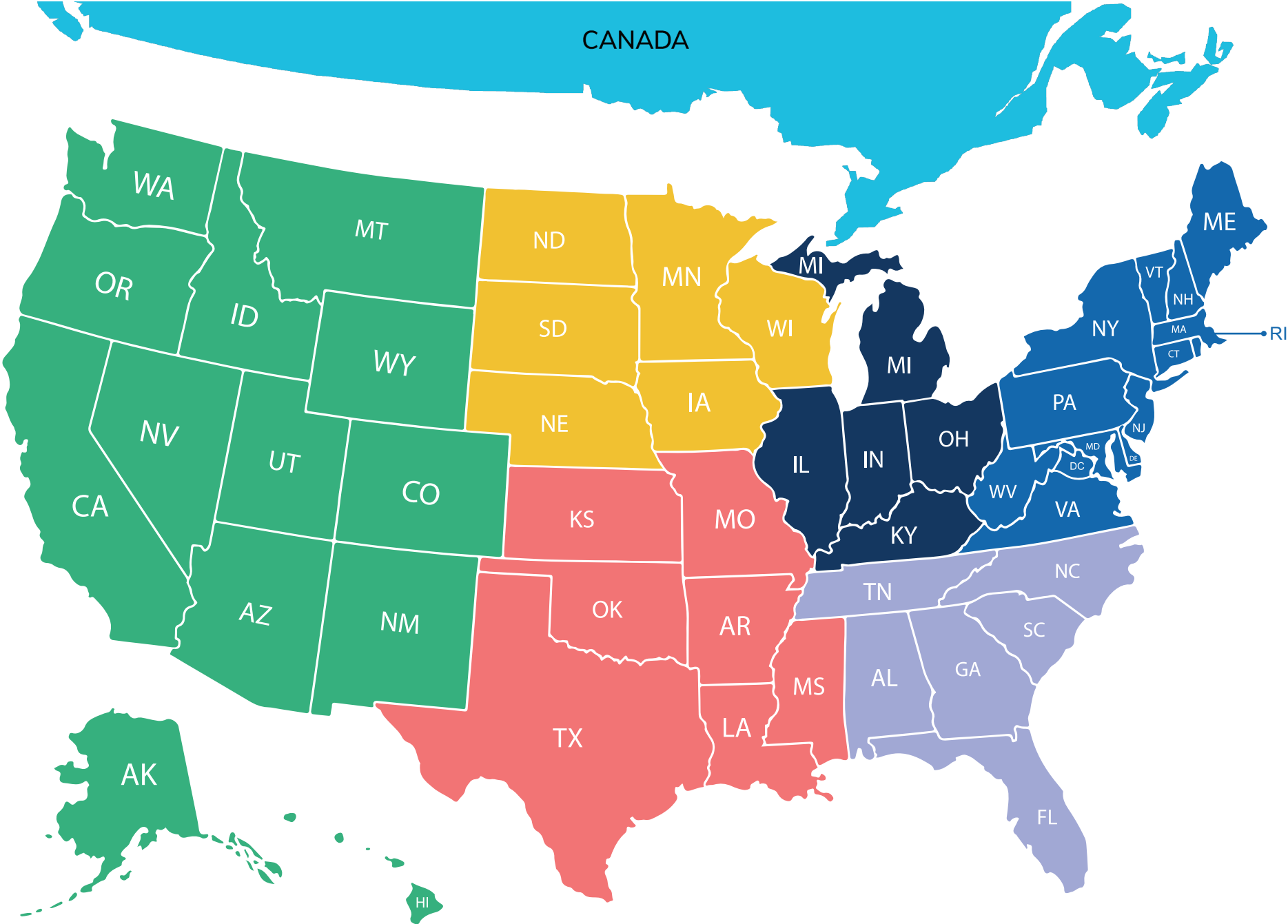
Suzanne Stopp
USA Gulf – TX, OK, AR, LA, MS
USA Southeast - TN, AL, FL, NC, SC, GA
sstopp@marchnetworks.com

Kim Young
Key Account Manager
(Dunkin' Donuts)
kyoung@marchnetworks.com

Randy Sneed
QSR Franchisee Account Manager
rsneed@marchnetworks.com

Doug Montgomery
ROI Manager
dmontgomery@marchnetworks.com

Edwin Trainer
Sales Engineer, Enterprise Retail
etrainer@marchnetworks.com



North America Enterprise Banking Team



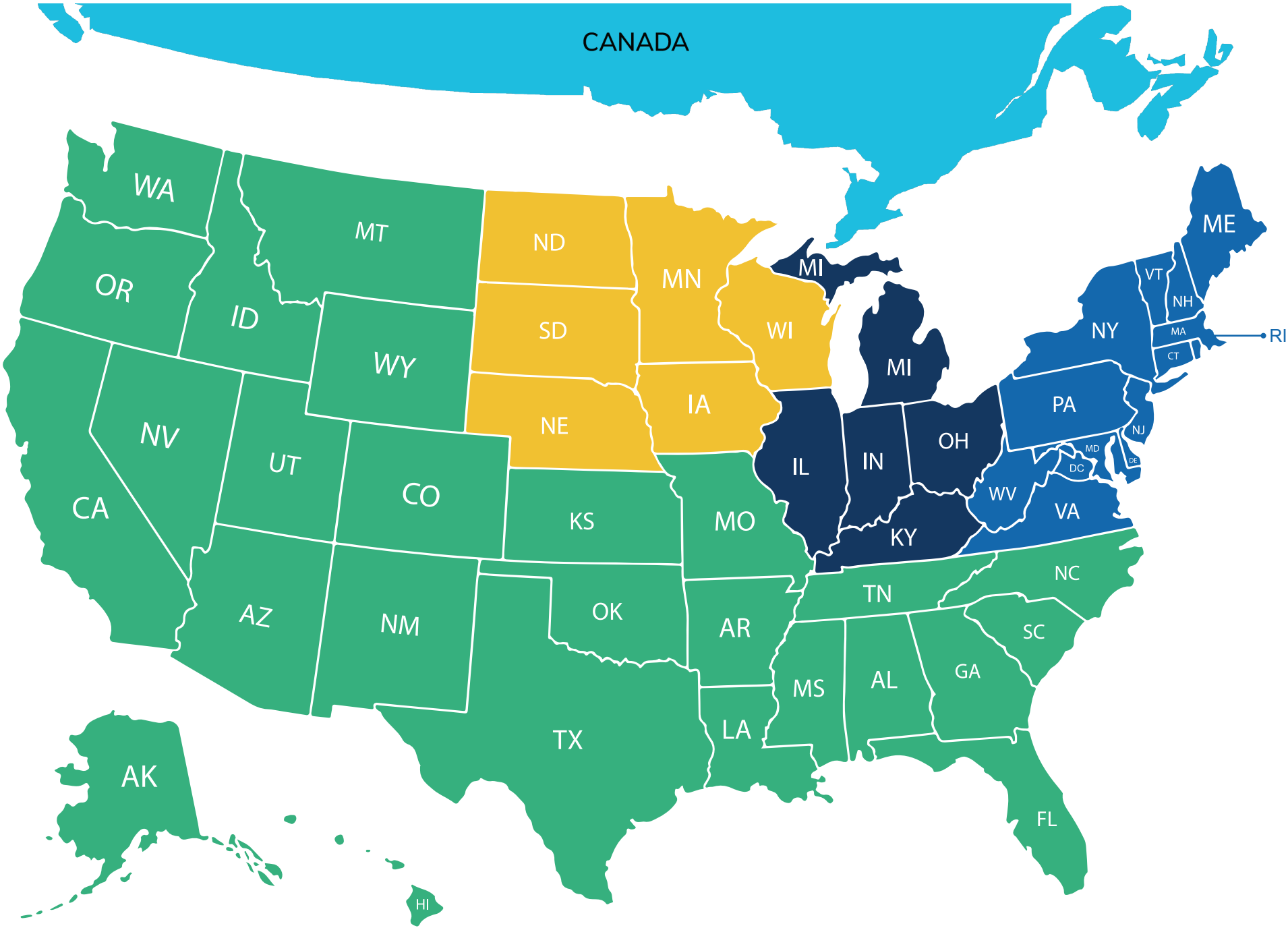
Vice President, NAM Key Accounts
Dan Pulskamp
dpulskamp@marchnetworks.com

 **Donald Hancock**
USA West, USA Gulf, USA Southeast
donald.hancock@marchnetworks.com

 **Bill Anderson**
USA Central
banderson@marchnetworks.com

 **Michael Kleinhenz**
USA East
mkleinhenz@marchnetworks.com

 **Ken Kurz**
Canada
kkurz@marchnetworks.com



North America Transit Sales Team



Director, North America Transit Sales

Joe Hirth
jhirth@marchnetworks.com

Marcel Williams

Business Development Manager
Transportation, VIVOTEK
marcel.williams@vivotek.com

Bill Sobering

Transit Integrations & Support Engineer
bsobering@marchnetworks.com

Kevin McKee

Sales Engineer
kmckee@marchnetworks.com

David Blakeley

Sales Engineer
dblakeley@marchnetworks.com

