

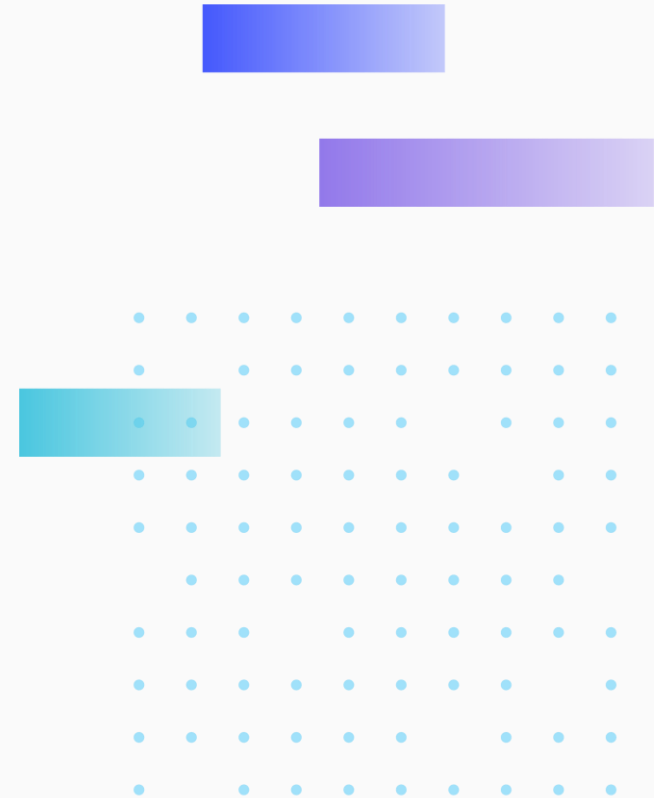
# VIVOTEK Academy

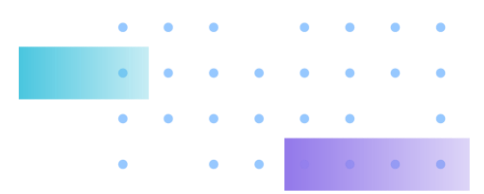
Partner Learning Service

Presenter: VIVOTEK Academy

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July 30, 2024





# Build A Trusted Expertise

**VIVOTEK Academy provides complete learning services to build your brand's trust.** Our learning services are made to ensure your success by making your sales and technical professional reliable and efficient, stay connected to the latest trend, and keeping their skills sharp.

## Three reasons to join right now:



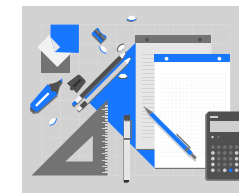
### Reliable and efficient

Network surveillance can be a complex to deal with. Therefore, we understand the need to provide ground-up knowledge for those in need.



### Stay connected

Technology is moving at an incredible fast pace, so is our product development. We want to be sure you're there for the latest and greatest innovation.



### Keep the skills sharp

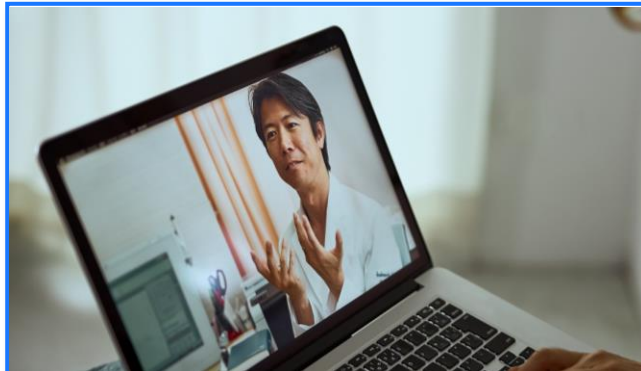
Understanding the technology is often the beginning, the real challenge is to implement and realize the technology for the user. The Academy technical courses does just that for your technical professionals.

# Service Overview



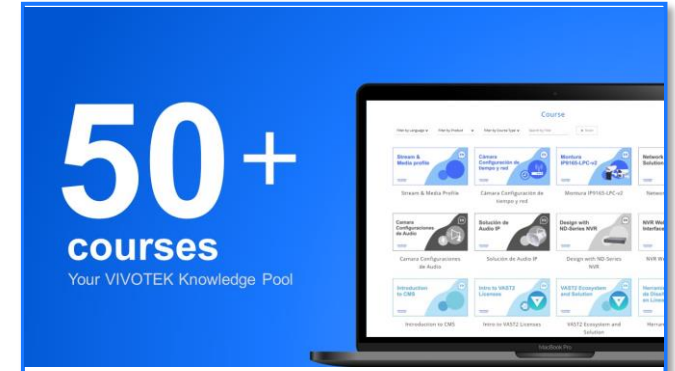
## Certification

Instructor led training to build your product knowledge ground-up. Qualify your team to address the customer's need.



## Webinar

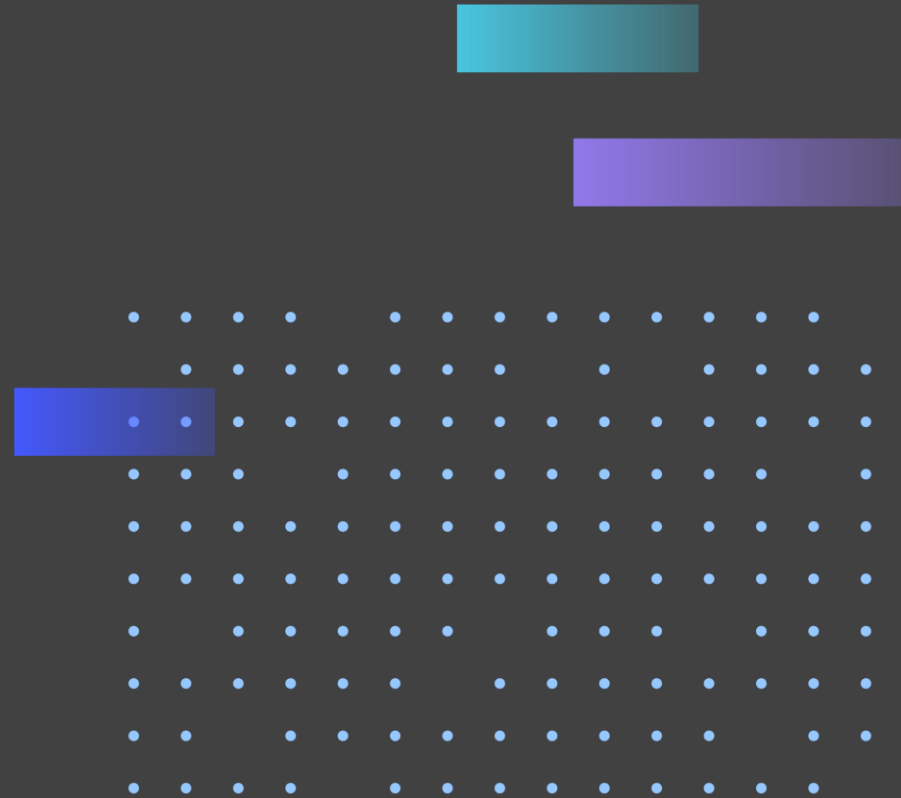
On-demand webinars that brings you the latest innovation from us.

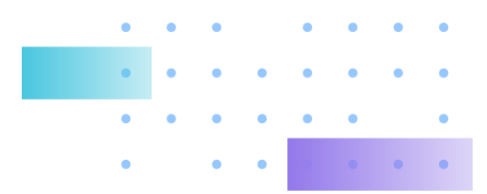


## Tutorials

Step-by-step walkthrough on the implementation of the key features.

# Certification Program





# Hear From Our Partners

“

...designed in a concise and effective approach, trainers are well prepared and knowledgeable to build up the learning curve quickly, **highly recommended.**

“

...had covered most of the things in a short time, cleared all our doubts. Hands-on experience part is also good. **Overall, very well presented.**

“

We can better understand the solutions with the help of this type of training. Trainer provided a good support with our questions and clarifications.



**Milo Tseng**  
Country Manager  
Delta Electronics Philippines

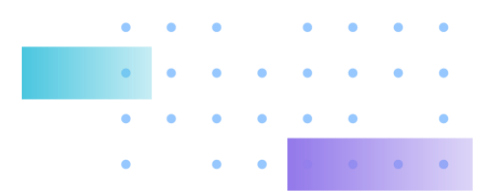


**Ranjith**  
Technical Consultant  
MTP Distribution



**Jenna Macan**  
Assistant Manager  
Canon Philippines

# See It In Action



📍 Germany



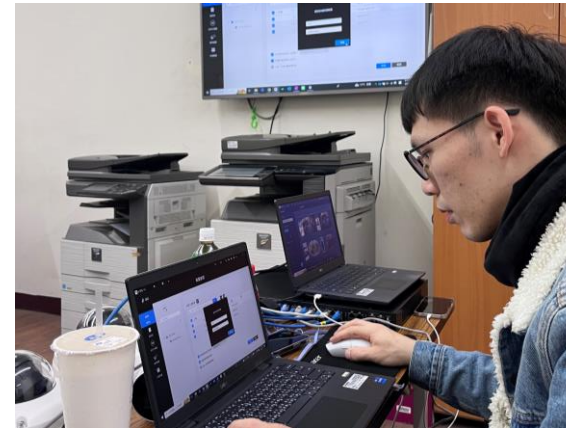
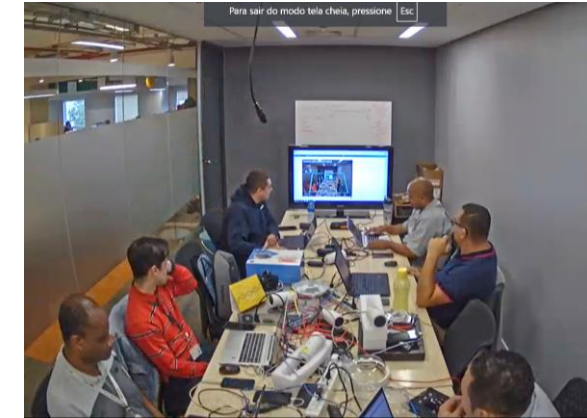
📍 Australia

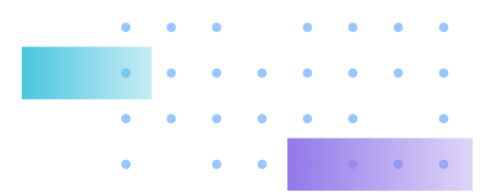


📍 Taiwan



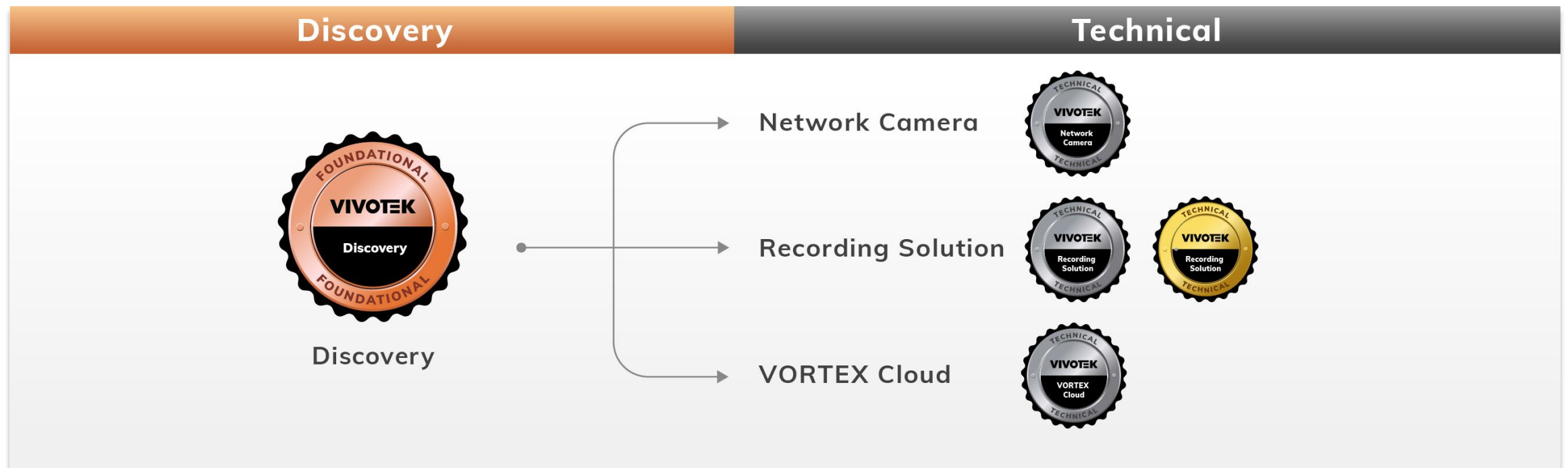
📍 Brazil





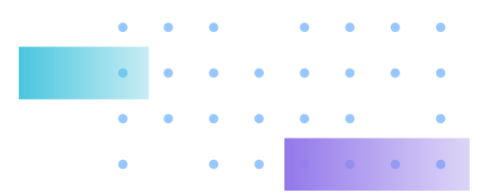
# Learning Path

VIVOTEK Academy certification program provides role-based learning for different products. Whether you're a sales or technical professional, the certification is the resource for ground-up product knowledge.





# Discovery

## Overview



 LENGTH: 4 hours

 DELIVERY: instructor-led class

 QUALIFICATION: Exam (30 minutes and passing score 80%)

Discovery Certification is a half day enablement training designed for newcomers. This training proves the understanding of VIVOTEK brand, product solution, and benefits.

### This certification proves:

- ❖ Fundamental knowledge of VIVOTEK portfolio benefits.
- ❖ Ability to distinguish the difference in VIVOTEK product and solution.

### This training is intended for:

- ❖ Business development managers
- ❖ Project managers




# Network Camera Technical – Level 1

## Overview



 LEVEL: Intermediate

 LENGTH: 4 hours

 DELIVERY: instructor-led class

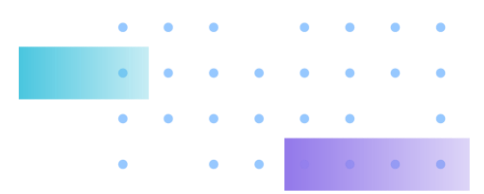
Network Camera Technical Certification is a 4-hour training intended for individuals who are new to VIVOTEK cameras and have the need to demonstrate or configure camera settings on the field.

### This certification proves:

- ❖ Ability to demonstrate and configure image, streaming, and AI features of VIVOTEK camera.
- ❖ Describe the video technologies and technical strategies to adopt under different scenario.

### This training is intended for:

- ❖ Project managers
- ❖ Technicians

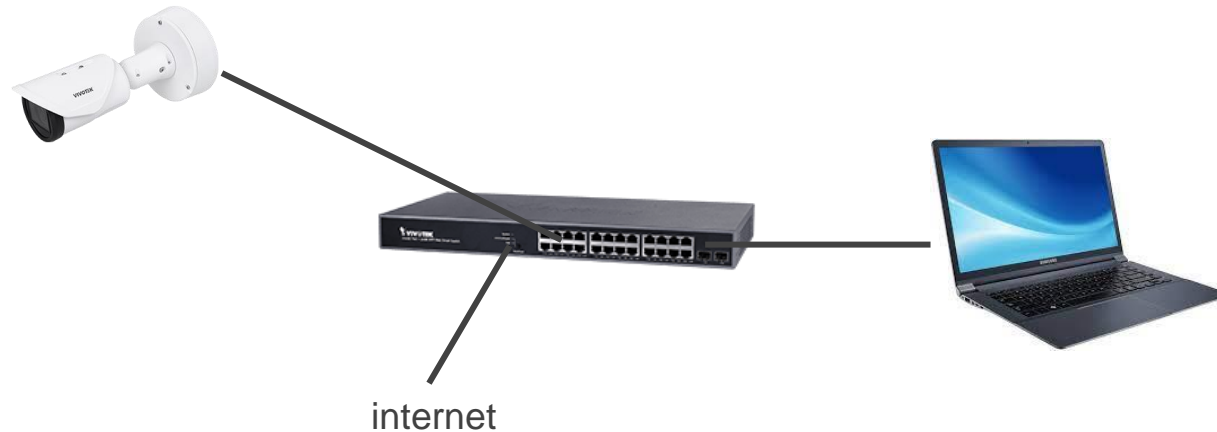


# Network Camera Technical – Level 1

## Equipment

Classroom	Lab	Learner
<ul style="list-style-type: none"><li>Internet connection</li><li>Ethernet cable to PoE switch</li><li>Projector or equivalent size display</li><li>16-port PoE network switch</li></ul>	<p>Each set includes:</p> <ul style="list-style-type: none"><li>Ethernet cable *2 (camera, laptop)</li><li>IB9387-EHTV-V3</li></ul>	<ul style="list-style-type: none"><li>Windows laptop with application installation permission</li><li>VIVOTEK Academy account</li></ul>


## Topology




# Recording Solution Technical – Level 1

## Overview



 LEVEL: Intermediate

 LENGTH: 6 hours

 DELIVERY: instructor-led class

Recording Solution Technical Certification is a 6-hour training that builds the knowledge and skill to implement a medium scale IP surveillance system. It enables the candidate's ability to calculate license and gives a glance at the diverse ecosystem.

### This certification proves:

- ❖ Ability to design and setup a mid-scale IP surveillance solution.
- ❖ Insight to evaluate and propose ecosystem solution.

### This training is intended for:

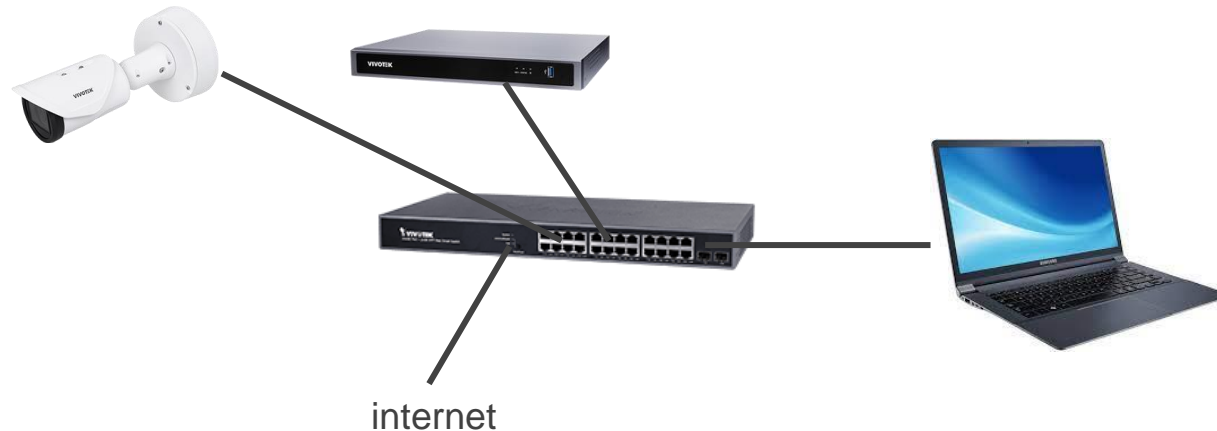
- ❖ Project managers
- ❖ Technicians

# Recording Solution Technical – Level 1

## Equipment

Classroom	Lab	Learner
<ul style="list-style-type: none"><li>Internet connection</li><li>Ethernet cable to PoE switch</li><li>Projector or equivalent size display</li><li>16-port PoE network switch</li></ul>	<p>Each set includes:</p> <ul style="list-style-type: none"><li>HDD</li><li>Ethernet cable *3 (camera, NVR, laptop)</li><li>IB9387-EHTV-V3</li><li>ND9326P</li></ul>	<ul style="list-style-type: none"><li>Windows laptop with: (1) VSS compatible OS version (2) application installation permission</li><li>VIVOTEK Academy account</li><li>Install VORTEX app on mobile (iPhone   Android)</li><li>Download <a href="#">VAST Security Station</a></li></ul>

### Topology




# Recording Solution Technical – Level 2

## Overview



 LEVEL: Advanced

 LENGTH: 6 hours

 DELIVERY: instructor-led class

Recording Solution Level 2 is a 6-hour training that focuses on building a 500-CH IP surveillance system. Upon the foundation of level 1, we will dive deep into the system architecture of VAST Security Station and simulate an implementation of a 200-CH surveillance system.

### This certification proves:

- ❖ Ability to design the system architecture for a large-scale VAST Security Station system.
- ❖ Implementation of features important in managing such scale.

### This training is intended for:

- ❖ Project managers
- ❖ Technicians

# Recording Solution Technical – Level 2

## Equipment

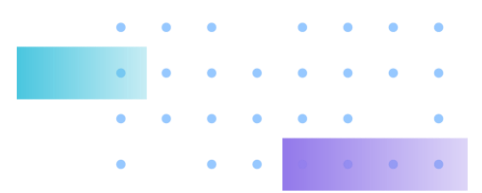
Classroom	Lab	Learner
<ul style="list-style-type: none"><li>Internet connection</li><li>Ethernet cable to PoE switch</li><li>Projector or equivalent size display</li><li>16-port PoE network switch</li></ul>	<p>Each set includes:</p> <ul style="list-style-type: none"><li>Ethernet cable *3 (camera, laptop, internet)</li><li>FD9383-HTV</li><li>VSS Pro license key (4-CH)</li><li>PoE Switch<ul style="list-style-type: none"><li>AW-GEV-108A-130</li><li>AW-GEV-288A-370</li></ul></li></ul>	<ul style="list-style-type: none"><li>Windows laptop with: (1) VSS compatible OS version (2) application installation permission</li><li>VIVOTEK Academy account</li><li>Download VAST Security Station client/server application</li><li>Download VAST Security Station matrix application</li></ul>

### Topology




# VORTEX Certified Reseller

## Overview



 LEVEL: Intermediate

 LENGTH: 6 hours

 DELIVERY: instructor-led class

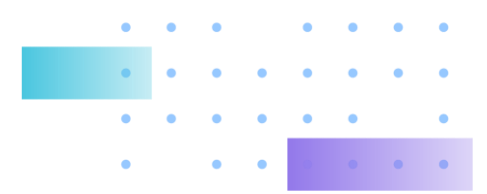
VORTEX Certified Reseller is a 6-hour training that builds the knowledge and skill to implement a VORTEX Cloud system. This certification enables attendee's ability through demonstration and lab exercises.

### This certification proves:

- ❖ Clear understanding of VORTEX service workflow and system architecture.
- ❖ Ability to configure and manage VORTEX reseller and user portal.

### This training is intended for:

- ❖ Project managers
- ❖ Technicians

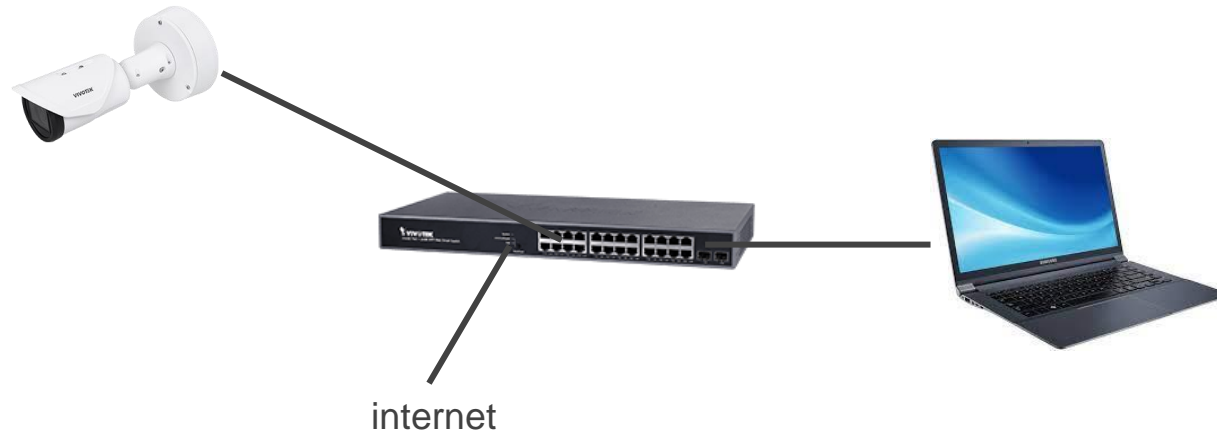


# VORTEX Certified Reseller

## Equipment

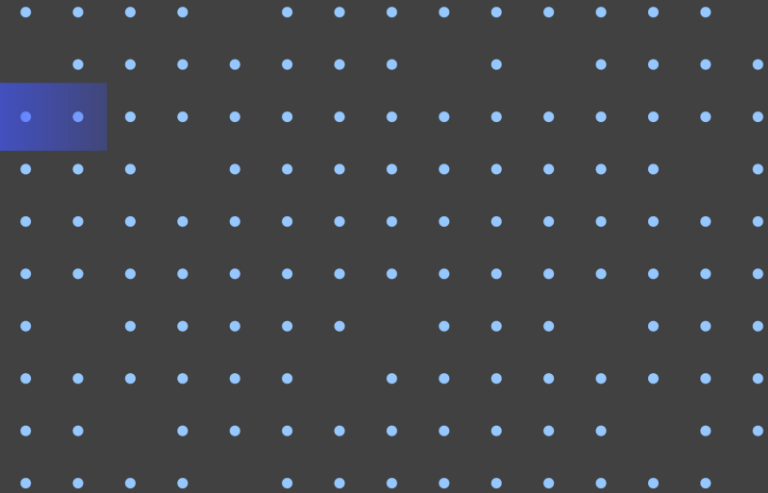
Classroom	Lab	Learner
<ul style="list-style-type: none"><li>Internet connection</li><li>Ethernet cable to PoE switch</li><li>Projector or equivalent size display</li><li>16-port PoE network switch</li></ul>	<p>Each set includes:</p> <ul style="list-style-type: none"><li>Ethernet cable *2 (camera, laptop)</li><li>VORTEX IB837-HT</li></ul>	<ul style="list-style-type: none"><li>Windows laptop with Chrome browser installed.</li><li>VIVOTEK Academy account</li><li>Install VORTEX app on mobile (iPhone   Android)</li></ul>

## Topology





# Webinars



# Webinar

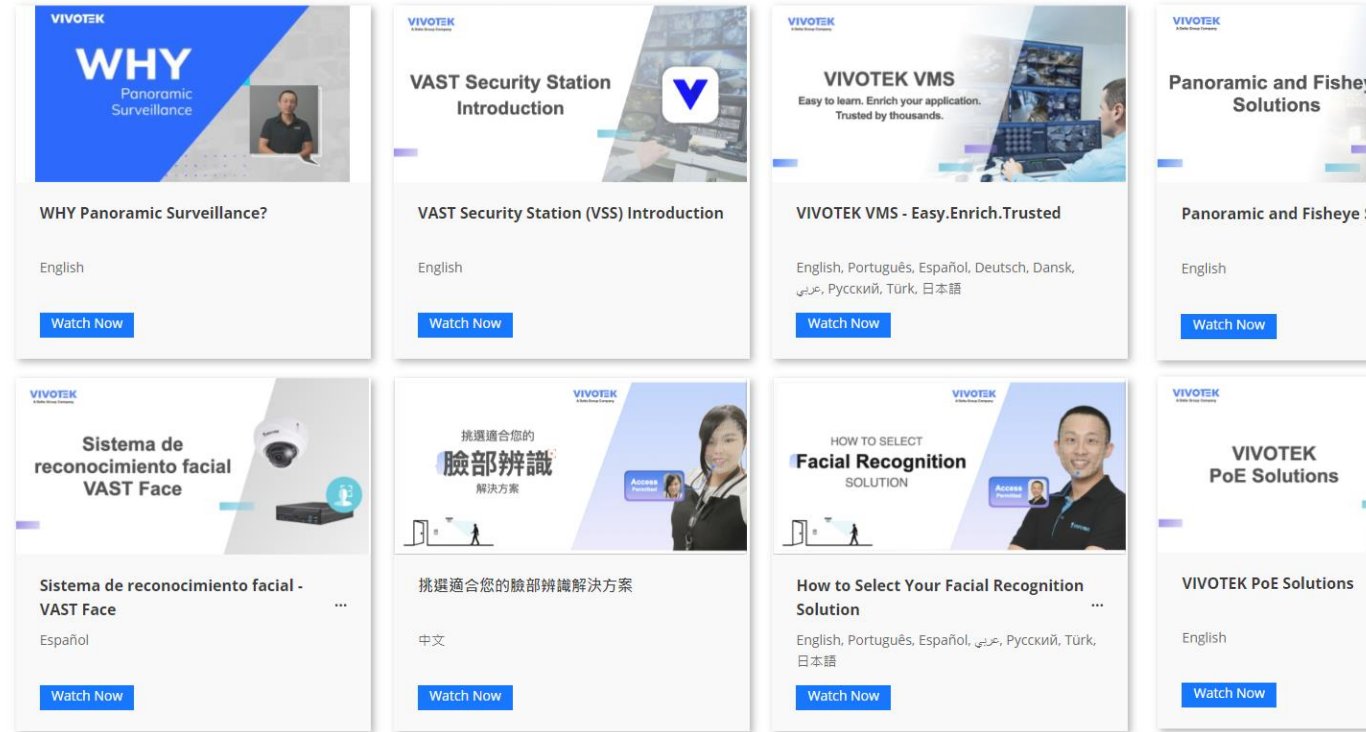
Hosted by our technical team, VIVOTEK holds a series of practical online webinars to share VIVOTEK solutions with your customers.

## Latest product, solution, and trends

We're always looking for ways to improve our product and service, bringing more value to you. And a lot of times, it can be hard to keep up. Follow our webinar to webinar to receive the latest trend, product and solution.

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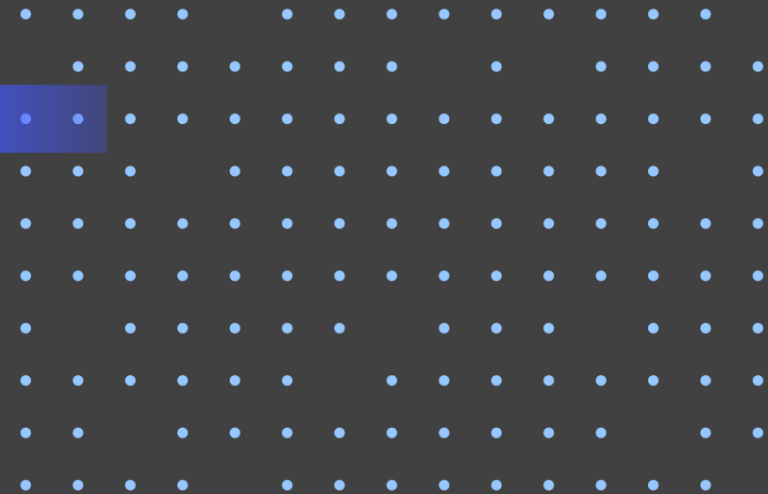


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# Tutorials



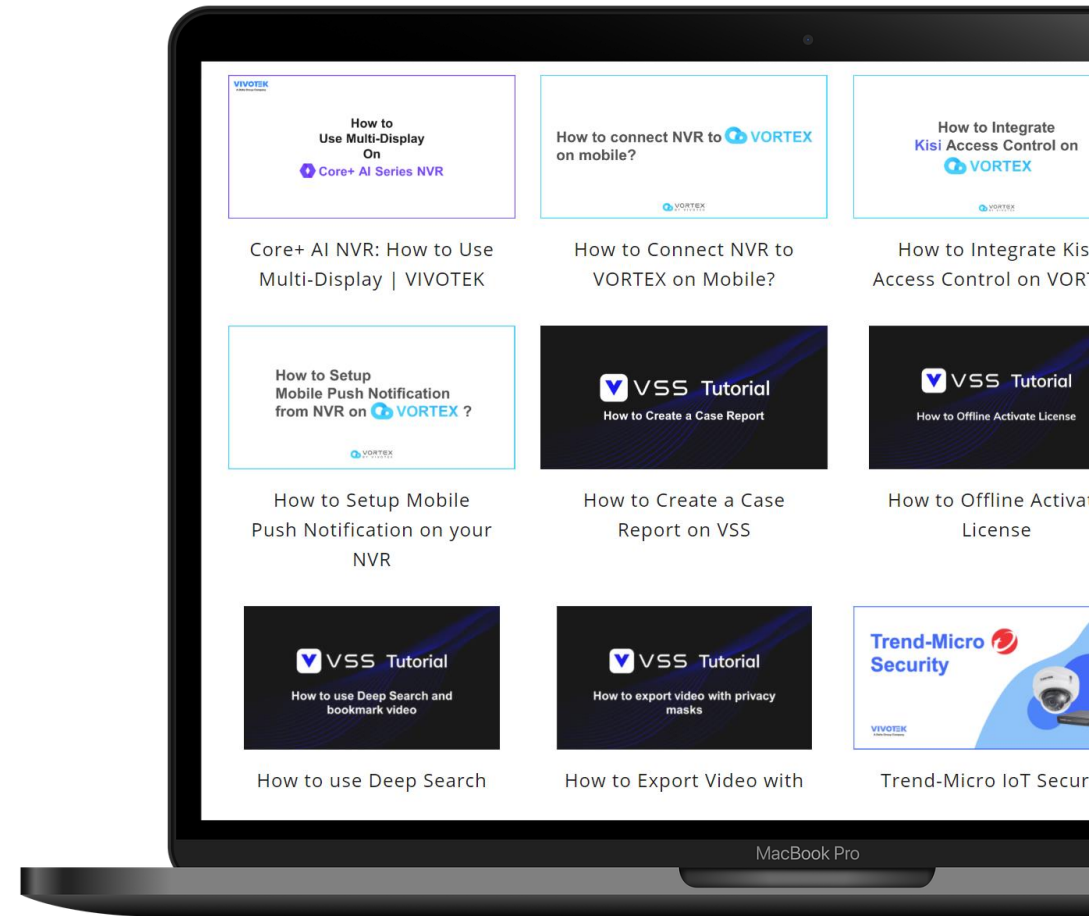
# Tutorials

## Implement the latest innovation

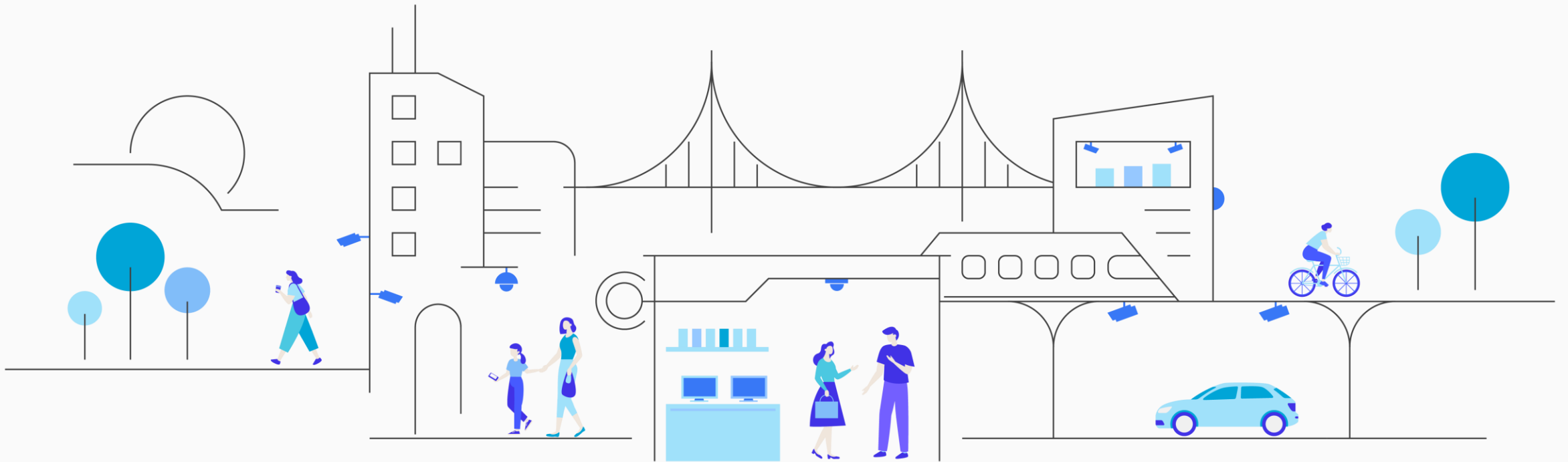
Technology advancement happens FAST and practical guide is key to realize the technology. VIVOTEK tutorial library walks you through the steps to implement key features.

Begin the first tutorial now!

[vivotek.com/resources/course](https://vivotek.com/resources/course)



# Thank You for Your Attention.



**VIVOTEK**  
A Delta Group Company

**We Get The Picture**