Field Sales Territory Map

February 2026

VIVOTEK
A Delta Group Company

Stephen Litton
Director of Sales, US & Canada
(206) 714-6987
stephen.litton@vivotek.com

Dennis Eversole
WA, OR, ID
(253) 686-5265
dennis.eversole@vivotek.com

Malcolm D'Costa
CA(S), NV(S)
(619) 805-5300
malcolm.dcosta@vivotek.com

Eric LaValley
MI, IN, OH, KY, PA(W)
(586) 899-1849
eric.lavalley@vivotek.com

Michael DeMarco
NY(N), VT, NH, MA, CT, RI, ME
(781) 953-8944
michael.demarco@vivotek.com

Jay Poonvichit
Account Executive
(408) 773-8686 x198
jay.poonvichit@vivotek.com

Bruce Barlow
NC, SC, GA, AL
(408) 731-0141
bruce.barlow@vivotek.com

Goran Amin
Canada, Country Manager
(416) 454-8168
goran.amin@vivotek.com

OPEN
IL, WI, MN, IA
Coverage (Therran Taylor and Michael Acosta)

OPEN
TX(N), LA, MS
Coverage (Aaron Reyna)

OPEN
CA(N), NV(S), Hi, Guam
Coverage (Malcolm D'Costa)

Michael Acosta
Account Executive
(909) 268-0639
michael.acosta@vivotek.com

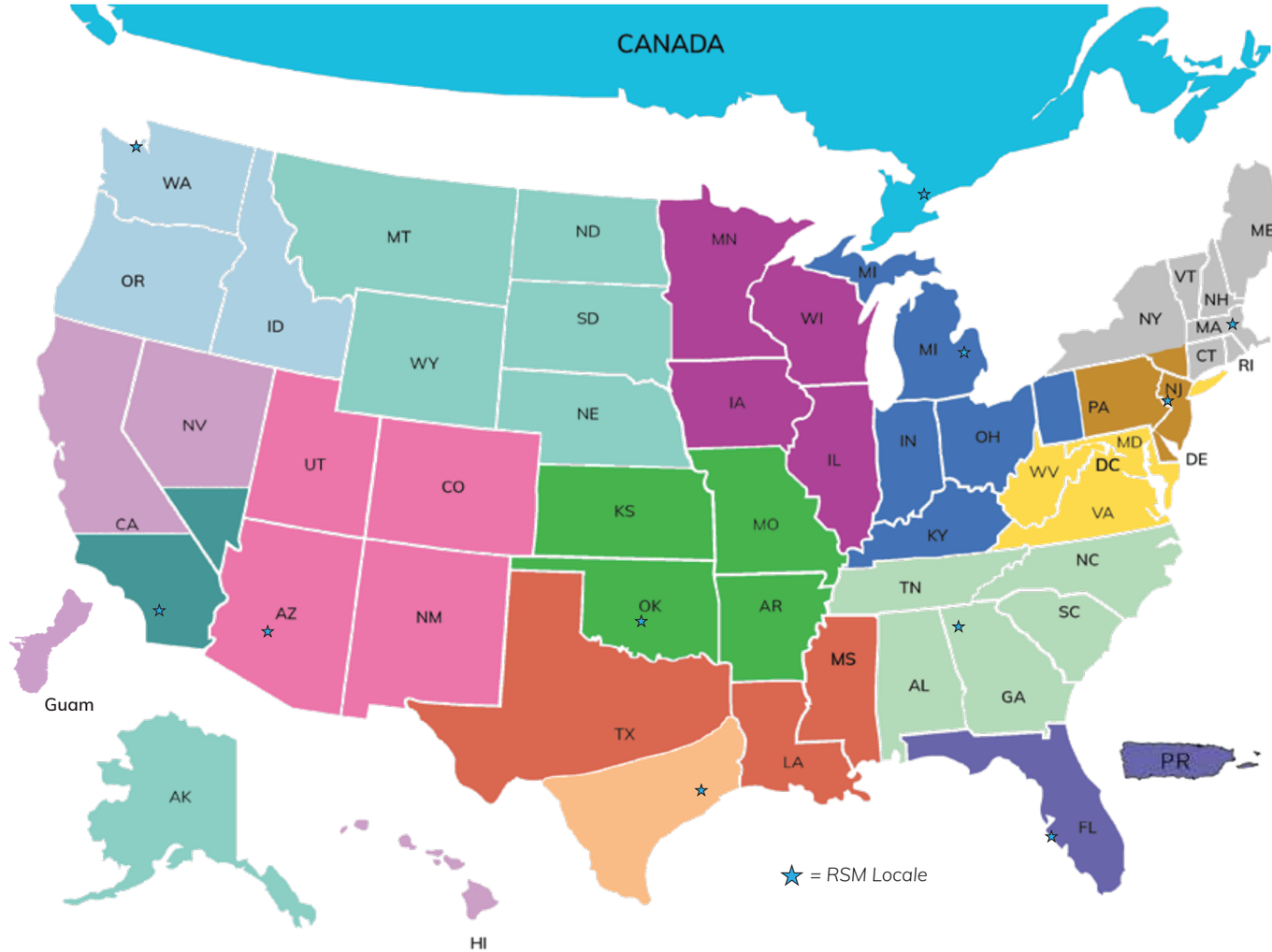
Todd Skalsky
AZ, CO, NM, UT
(714) 719-7276
todd.skalsky@vivotek.com

Aaron Reyna
TX(S)
(408) 769-1377
aaron.reyna@vivotek.com

Therran Taylor
AR, KS, MO, OK
(405) 509-0740
therran.taylor@vivotek.com

Piero Gioia
DE, NJ, MD(N), NY(S)
(408) 769-9269
piero.gioia@vivotek.com

Martin Forman
FL, Puerto Rico
(407) 473-0666
martin.forman@vivotek.com



Matt Ulrich
Sr. Sales Engineer, US West
(408) 892-4386
matt.ulrich@vivotek.com

Manuel Pecino
Sales Engineer, US Central/Canada
(469) 879-8327
manuel.pecino@vivotek.com

Marcel Williams
BDM, Transportation
(408) 966-7352
marcel.williams@vivotek.com

Duane Djie
Sales Engineer, US East
(240) 477-9381
duane.djie@vivotek.com

Brad Liu
Manager, Technical Enablement
(408) 594-6534
bradliu@vivotek.com

Keisha Coors
Sr. Distribution Sales Manager
(303) 919-8107
keisha.coors@vivotek.com

Support Contacts
Sales - salesusa@vivotek.com
Orders - orders@vivotek.com
RMA - rma.vu@vivotek.com
Technical - technicalusa@vivotek.com

VIVOTEK USA **Office Hours:** 8am-5pm PST • **2050 Ringwood Ave, San Jose, CA 95131** • (408) 773-8686